

AYSO Board Meeting

February 7, 2019

Attendees

X	John Sweet		Adam Yatsko
X	Neil Weinberger	X	Vic Gutierrez
X	Taj Chiu		Kelly Ching
X-P	James Sheehy	X	Ivonne Penichet
X	Mimi Goldstein	X	Steve Haegelin
	Shanti Rao		Steve Hawkins
X	Chad Pratt		Bruce Hancock
X-P	Dan Jeffries	X	Marco Quezada
			Bill Owen
		X	Chris Herb
		X	DeWayne McMullin
		X	Mika Walton
		X	Samir Singh
		X	Joanie Paik

John Sweet called the meeting to order at 7:32 pm.

Board Members Term of Service

The 2018 Board Term is ending this month. Neil has confirmed returning members. The mandatory voting board is comprised of 7 members, while the larger operational board is comprised of 25 members. The operational board is a consulting body.

Neil circulated a list of Board Member appointees for the upcoming year. John motioned for a vote to approve the names on the list. The motion was approved unanimously.

Galaxy Tickets

Galaxy season tickets were received for games starting on March 2nd. Two sets of four tickets for each game with parking are available to Board members, and if unclaimed, then open to volunteers. Region nights are Saturdays April 13th and September 21st for Galaxy home games. Neil proposed July 4th for a Board and families evening this year. Marco mentioned the possibility of organizing a Board and family night to attend an LAFC match. He will connect with an AYSO former coach to ask about an event for about 50-75 people total.

Picture Day

Kelly and Neil are planning for the upcoming year, and have agreed that moving back to a conventional model is preferred. One vendor, Lacey Wood, can offer multiple days of photo taking over three Saturdays along with two weeknights. Photos can be taken at Victory Park or Muir, and the vendor can deliver digital images along with team pictures. Kelly and Neil have received a total of 4 quotes from multiple vendors.

For the past season, some teams need to retake photos. John will schedule those EXTRA teams that have not taken photos, and will also take care of print photography requests.

Secretary's Report

Region 13 has a master AYSO gmail account where all previous and current meeting minutes are archived. All future meeting minutes will be posted to that folder for Board members to approve the minutes.

Clubhouse Lease Agreement

The lease agreement expires in March. The new lease is for a 5 year term. Marco asked for an option to extend the lease for another 5 years. The rent increase, which will begin next year for the next five years is an additional \$60 per month. Negotiation terms were received from the Owner, and we are close to signing with no additional deposit.

Any repairs needed must be made in writing. Repairs requested are listed below:

- Back heater
- Roof leak
- Replace fluorescent light bulbs
- Replace four existing thermostats with Nest thermostats
- Replace existing light switches with motion sensor switches
- Provide Smart Lock at coaches closet

Marco will obtain pricing for repairs.

Chad reviewed the summary of terms. An authorized committee comprised of Mimi, Marco, John and Chad will make a recommendation to the Board regarding the lease agreement. Board action is required to provide a response by February 20th. Neil agrees to Board vote by email with recommendations of the committee. Neil will circulate a draft of the recommendations for final vote before the 20th.

Treasurer's Report

Expenses are being tracked by program in order to make better decisions on pricing. Our goal is to operate sustainably, and to not lose money and create a liability for the organization. In the future, long term programs should become self supporting. We are operating at \$41,000 over budget. The overage stems from continued TOCA training for EXTRA, All Stars and Winter Stars. However due to rain, many of the training has been cancelled. Numbers will continue to be tracked to bring the overage back to budget.

Mimi highlighted the following pending costs:

- Printing photo costs are currently unknown.
- Sales tax cost is unknown.
- PUSD fees from previous years are known but Marco will confirm whether there will be another bill for 2018, which has been paid through November.
- BOSCO expenses and income will not be known until post tournament.
- Launch , EXTRA and Tocca clinic training expenses were discussed. \$29,000 was spent last year on training, while this year the expense is tracking at \$75,000. Most of the training expenses are going to Winter Stars. Last year Launch was not used in the fall because Taj and Shanti ran Winter Stars. This year Winter Stars are using Launch trainers partly to fulfill parents' desire for soccer instruction. The following action items were noted:
 1. Taj, Samir and Chris Herb will re-adjust the quantity of Launch clinics by organizing a sign up in advance, especially for goalkeeper clinics.
 2. Neil will talk to John and Marco about adjusting Tocca and Launch for the Spring.
 3. Neil and Taj will provide a report out to the Board to incorporate new ideas into the budget.

Mimi circulated a draft list of assets for the Board to list. Region 13 owns a computer and a DSLR camera. Marco does not think that National's insurance will cover any loss of light towers. Neil will obtain quotes for insurance for specific assets.

Mimi has verified that opening a savings or CD account is in compliance with National financial policies. The current interest rate is .08% and is subject to change. Mimi motioned to open a Bank of America savings account. Taj seconded the motion. Motion was approved unanimously. Savings account amount and term to be determined in a later meeting.

Referee Report

Taj attended the referee meeting last night. No reports of bad behavior of coaches from All Stars. Dropoff in referees between U8 and U10 needs to be addressed. Taj noticed that some referees have not absorbed enough information from the regional U10 class. The referee experience could use improvement, by offering in person mentoring. The leap from a U8 referee to Assistant Referee (AR) to Center Referee (CR) is significant. Having strong CRs mentor ARs would be ideal. Encouraging the culture of mentorship would benefit referee development and retainment. Shanti is studying the possibility of signups for either CR or AR for games.

Bill Owen Spring Cup (BOSC) Update

Steve has scheduled the BOSC for March 30 and 31st at Rose Bowl Area H. Registration opens on February 21st. U10 thru U19 teams are eligible. Neil recommends checking field size with Marco at fields 7, 8 and 9. Chad volunteered to referee.

EXPO – San Diego – March 22-24, 2019

EXPO registration is open. Early bird hotel pricing expires on March 1st. Neil and Taj will be attending.

Commissioner's Farewell

Neil thanked John on behalf of the board for his many achievements during a turbulent time. His tenure as Commissioner was marked by the introduction of Blue Sombrero, age changes and the buildout line. John conveyed his deepest gratitude to Neil and Taj, for their support in enriching children's lives.

Meeting was adjourned at 9:16 pm.

Next board meeting is Thursday, March 7th 2019.